### Houzz Brand Solutions Media Kit

Houzz is the leading platform for home remodeling and design. **Millions of homeowners** come to Houzz to get inspired, find professionals and shop for their home. **2.5+ million home improvement professionals** use Houzz to engage with homeowners and stay up to date on the latest products and trends.

- Tell your brand story using powerful tools to build awareness and strengthen authority.
- Connect with millions of homeowners, home design enthusiasts and home improvement professionals.
- Influence buying decisions in the active and diverse Houzz community.

#### User Activities<sup>1</sup>



plan to decorate

in 2019

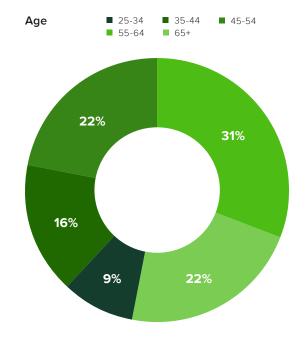
project in 2018

or plan to in 2019

## houzz

Audience Profile<sup>2</sup> Reach more consumers than all major national shelter magazines combined.<sup>3</sup>
Our audience is affluent, educated and actively remodeling and decorating.

Gender	
Female	80%
Male	<b>20</b> %
Education	
College graduate	67%
Postgraduate	30%
Household Income	
\$100K-\$149K	59%
\$100K-\$149K \$150K+	
\$150K+	
, ,	
\$150K+	32%
\$150K+	32%
\$150K+  Home Ownership  Own home	32%



### "The first on my list of best apps for home improvement."

The New York Times

CNN

2020 Houzz Media Kit

<sup>&</sup>lt;sup>1</sup> Activities among Houzz users 18 and over who responded to a 2019 survey.

<sup>&</sup>lt;sup>2</sup> Audience profile source: 2019 Houzz user surveys

<sup>&</sup>lt;sup>3</sup> Magazine circulation source: Cision, May 2019

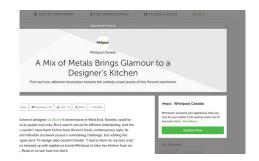
<sup>&</sup>quot;The Wikipedia of interior and exterior design."

<sup>&</sup>quot;There's no better place to go than Houzz." Techcrunch

# **Advertising Opportunities**

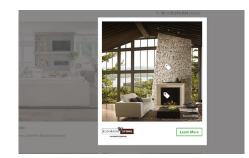
Houzz is the only platform that covers the entire purchasing cycle—from researching to finding a professional and buying products—and **your brand can be there at every step**.

### Sponsored Content



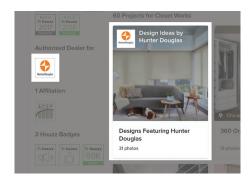
Differentiate your brand as an industry thought leader through bespoke, high-quality articles shared via our highly popular newsletter to millions of homeowners. Our dedicated content team will produce stories designed to engage and influence the Houzz community.

# Native Display Advertising



Seamlessly integrate beautiful lifestyle imagery of your products into the Houzz platform, providing homeowners with design inspiration and gaining **valuable exposure** for your brand.

## Local Advertising



#### Cooperative

Build dealer loyalty and enjoy broad, ongoing brand awareness via cobranded local advertising on dealers' Houzz profiles.

#### National Pro+

Build local awareness and **increase walk-in traffic** to your showrooms across the country.

#### Newsletter Sponsorship



Distribute time-sensitive messaging via exclusively sponsored twice-weekly Houzz newsletters. Target trade and/or consumer audiences for product launches, brand awareness and more.

